



ANNUAL
MEETING

2017 YEAR IN
REVIEW

Flagship Niagara League

Unlock the Past, Sail into the Future

FNL Board President Ross Aresco



- Welcome
 - Board Transition/Vote
 - 2017 Year in Review
 - 2017 Financial Recap
 - 2017 Sailing Recap
 - *Lettie G. Howard*
 - Tall Ships Erie 2019
 - Adjournment
-

MEETING AGENDA

Financial Recap

Support and Revenue

Sailing school fees (ports/trainees/day-sails)	\$407,926
PHMC	\$360,000
Contributions and memberships	\$174,388
Museum admissions and store sales	\$165,198
Grants	\$155,147
Special Events	\$137,906
Investment income	\$115,238
Contributed materials and services	\$11,658
Other	\$10,728
Educational programs	<u>\$9,415</u>
Total Support and Revenue	\$1,547,604



Expenses

<i>Program services</i>	
Sailing program	\$994,362
Museum store	\$78,753
Education and museum	\$35,905
<i>Support services</i>	
Management and general	\$283,126
Fundraising	\$203,080
Contributed materials and services	<u>\$11,658</u>
Total Expenses	\$1,606,884

Change in Net Assets

(\$59,280)

Special Events \$150,000

MARINERS' BALL	\$\$
FLAGSHIP OPEN	\$\$\$
BREWS ON THE BRIG	\$\$



Total Members : 653

Dobbins Society

\$50,000

PLATINUM

GOLD

SILVER

BRONZE



Total Members : 45

Membership Revenue

\$36,302

MEMBERS	525
LITTLE MATES KIDS CLUB	121
COMMUNITY PARTNERS	7

Total Members : 653



Events

Museum Visitors

Members

Friends & Family Day

Christmas Tree Ship

Other Community Events

Special Events

Total Attendees

15,915

653

472

1,306

1,162

1,118



COMMUNITY
EVENTS

School Programs

Erie County Students: 6,245

Outside Erie County Students: 309

TOTAL = 6,554



EDUCATION
OUTREACH



2017
SEASON
RECAP

In 2017, *Niagara* travelled 3,179 nautical miles, on Lake Erie, Lake Ontario, and the St. Lawrence Seaway

2017 marked another year of strong growth for the sail training program



149 trainee berths were filled during the 2017 sailing season. This is the second consecutive year that the sailing program has been sold out.

SAIL
TRAINING
PROGRAM

Much of this is attributable to *Niagara's* growing recognition as North America's leader in education under sail.



SAIL
TRAINING
PROGRAM

SAIL TRAINING: OUR KEYSTONE CURRICULUM

North America's Leader in Education Under Sail



This national leadership is reflected in our diverse student body and partnerships. As *Niagara* continues to engage with local schools, we are also adding important relationships and enrolling students from across the continent:

SAIL
TRAINING
PROGRAM

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- Mercyhurst University
 - Williams-Mystic program in Connecticut
 - Stephen F. Austin Maritime High School in Houston, Texas
 - Maritime Academy Charter High School in Philadelphia, PA
 - The Florida Keys Community College

Rigging Practicum April 2017

This program was designed for professionals and aspiring professionals in the traditional sailing vessel field. Trainees helped up-rig Niagara while learning and practicing traditional marlin-spike seamanship skills, as well as participating in preseason training sails.



High School Programs

Exploring the Great Lakes

Session I: June 7 – 20

Session II: June 22 – July 6



This program was split into two sessions and gave trainees the opportunity to sail on *Niagara* visiting historical sites in Put-In-Bay, Tall Ships festivities in the Toronto region and a transit through the Welland Canal. The curriculum focused on the fundamentals of square-rig seamanship and developing the skills and personal qualities to meet the challenges of life on board a ship.

College Program
History Under Sail
May 10 - May 31



This program focused on the fundamentals of square-rig seamanship and comparative public history. The program began and ended in Erie, PA, and included sailing voyages to the major maritime museums and monuments of Lake Erie.

Individual Trainee Program

Session I: July 7 – July 21

Session II: July 21 – August 1



This program gave individual trainees the opportunity to become an active part of the crew, learning skills of traditional square-rig seamanship through sailing, maintaining and living on the ship. Trainees really got a chance to see it all as they visited various ports in New York, Ontario, and Quebec with three Tall Ships festivals in two weeks during session II.



Maritime Academy Program

August 9 – August 22

Focuses on developing seamanship skills and providing experiences that are directly relevant to careers in the maritime trades. The program begins and ends in Erie, PA, with visits to Lake Erie ports.

Williams – Mystic Program

Williams College & Mystic Seaport
September 2017



Seventeen students and four faculty from the Williams-Mystic Program sailed onboard *Niagara* during the fall of 2017. The Williams-Mystic Program is a collaboration between The Maritime Studies Program of Williams College and Mystic Seaport, and is one of the most prestigious and well-regarded maritime studies programs in the U.S.

The program is "an experiential, interdisciplinary, research-intensive semester about the ocean," which includes field seminars on the Atlantic, Pacific, and Gulf Coasts incorporates a voyage aboard a tall ship. While onboard, students enjoyed a nearly non-stop program of voyaging, coursework, and round-the-clock scientific sampling, packing the most they could into a short time.

Rendez-vous 2017

2017 marked departure from the pattern of the last several years in that *Niagara* set her sights eastward. The ship participated in Rendezvous 2017, a major festival series organized by Sail Training International, which coincides with the 150th anniversary of the confederation of Canada.

Niagara visited ports throughout Canada and finally Quebec City, for a culminating event at which more than 40 ships from around the world were in attendance.






FNL is excited to announce a programmatic collaboration with the South Street Seaport Museum to operate the *Lettie G. Howard*. *Lettie* is a historic, 1892 fishing Schooner, which has been operating out of New York City for the past several years. This collaboration will allow FNL to reach younger students while sailing year-round, including on the Atlantic Ocean.



**SAVE
THE
DATE**



2019

TALL SHIPS® ERIE

★ ★ ★ ★ ★

August 22 - August 25

U.S. BRIG NIAGARA





QUESTIONS AND ADJOURNMENT
